



20 THINGS YOU DIDN'T KNOW ABOUT STUART UNTIL NOW

What are 3 words people use to describe you?

Trustworthy, Reliable and Caring.

If happiness were the national currency, what kind of work would make you rich?

Helping people! I am passionate about helping people get financially organized and make better decisions with their money.

Name one thing not many people know about you.

I've been licensed in the financial services business since I was 19 years old.

What did you want to be when you were a child?

A drummer for a rock 'n' roll band.

What are you most grateful for in your life?

God, My Wife and starting a family at the young age of 47.

What is the best advice you've ever been given?

"If it is to be, it is up to me"; and "If you take care of your clients, your clients will take care of you."

What are your Top 3 all time favorite movies?

Goodfellas, Saturday Night Fever, A Bronx Tale

What is your greatest achievement and how has it shaped you?

Becoming a husband and a father. This taught me love on a totally different level and so many other things including patience, sacrifice and true love.

What book has influenced you the most and why?

The Bible, which contains lessons to live by and learn from.

Stuart J. Spivak,
LUTCF, RFC®
Senior Partner

“ I learned that people don't care how much you know until they know how much you care. I strive each day to let my clients know how much I care about their financial well being and the things that are most important to them. My father also taught me: If you take care of your clients, your clients will take care of you.”

~SJS

What is one thing you have not done in your life that you really want to do?

A special trip to Israel.

What is your favorite quote and who said it?

“Attitude is Everything.” Mack Newton

If you could have dinner with any one person, living or dead, who would that person be and why?

My father who died over 30 years ago. I want to tell him how much I miss him and about his beautiful granddaughters.

What words of wisdom would you pass on to your childhood self?

“The secret of success is that there is no secret. Hard work, consistent effort and relentless persistence day after day pays off!”

List one thing you wish you could change about yourself.

I wish I could jump high enough to dunk a basketball.

If you could speak to everyone in the world at the same time, what would you say?

“You have to forgive to live.” Life is too short to hold on to anger and resentment.

Who is one of your heroes and why?

My father. Like Frank Sinatra, “He did it his way.”

What is your most treasured memory?

The birth of my beautiful children.

If you could have the answer to any one question, what would that question be?

How can I be the best husband, father, brother, son, friend, leader and advisor and meet all my expectations and goals?

If you were to die tomorrow, what would be your biggest regret?

Missing out on time with my family, friends and loved ones and not seeing my children grow up and become productive members of society!

If you could live in a book, TV show or movie, what would it be and why?

Seinfeld. Reminds me of my childhood...great friends spending time together making memories and some funny stories and situations!



Mark T. Woodfield
Managing Partner

20 THINGS

YOU DIDN'T KNOW ABOUT
MARK UNTIL NOW

What are 3 words people use to describe you?

Friendly, Hard-Working, Loyal.

If happiness were the national currency, what kind of work would make you rich?

Alpine skiing with friends and family.

Name one thing not many people know about you.

I am an identical twin.

What did you want to be when you were a child?

A dentist or an orthodontist.

What are you most grateful for in your life?

My family and my health.

What is the best advice you've ever been given?

Good thoughts always prevail over bad thoughts.

What are your Top 3 all time favorite movies?

Wall Street, A River Runs Through It, and Wedding Crashers.

What is your greatest achievement and how has it shaped you?

Being a father. It showed me the miracle of life and reminds me to try and be a better person every day.

What book has influenced you the most and why?

The Bible. It is life's road map and survival guide.

What is one thing you have not done in your life that you really want to do?

Travel through Europe.

“I have the privilege & honor of getting involved in people’s lives, finding out what their concerns are, and then providing solutions to get them to where they need to be.”

~MTW

What is your favorite quote and who said it?

“It’s not so much what you accomplish in life but what you overcome.” Johnny Miller

If you could have dinner with any one person, living or dead, who would that person be and why?

My parents, the late Jack and Judie Woodfield. I’d like to introduce them to their grandkids and share with them the fruits of their labor.

What words of wisdom would you pass on to your childhood self?

Believe in yourself and work hard to fulfill your dreams, but don’t rush to get to the finish line. Enjoy life’s journey; it goes fast.

List one thing you wish you could change about yourself.

My fear of public speaking.

If you could speak to everyone in the world at the same time, what would you say?

If we spent more time putting others’ interest before our own, we would live in a better world.

Who is one of your heroes and why?

My mother. I have never met a more devoted, selfless, hard-working person that made so many sacrifices for my siblings and me. I am reminded daily of her virtues.

What is your most treasured memory?

My honeymoon in Bora Bora.

If you could have the answer to any one question, what would that question be?

How long will I live?

If you were to die tomorrow, what would be your biggest regret?

Not seeing my boys grow up and living my life to the fullest.

If you could live in a book, TV show or movie, what would it be and why?

James Bond – need I say more?



Timothy J. Hague, Jr.
CFP®
Managing Partner

20 THINGS

YOU DIDN'T KNOW ABOUT TIM UNTIL NOW

What are 3 words people use to describe you?

Reliable, Selfless, Caring.

If happiness were the national currency, what kind of work would make you rich?

I would be on a cruise ship with all of my family and friends. Seeing, learning and eating all the world has to offer.

Name one thing not many people know about you.

I only got one "C" in college. All of the rest of my classes I got "A's" and "B's."

What did you want to be when you were a child?

An astronaut - I mean, who didn't want to go to the Moon as a kid?

What are you most grateful for in your life?

The ability to "be there" for my family and friends.

What is the best advice you've ever been given?

When you point a finger at someone, there are four fingers pointing back at you! Give a 5 Star Performance every single time...no matter when...no matter what!

What are your Top 3 all time favorite movies?

Die Hard, Good Will Hunting, The Usual Suspects.

What is your greatest achievement and how has it shaped you?

I am a Father and Husband. This is the greatest responsibility you could ever have. I am a better man for it.

What book has influenced you the most and why?

"Think and Grow Rich" by Napoleon Hill...next level thinking and goal setting.

“Helping people is what I love to do most and this career has allowed me to help change people’s lives....there truly is nothing better.”

~TJH

What is one thing you have not done in your life that you really want to do?

Take batting practice with the Phillies (the '93 Phillies preferably!).

What is your favorite quote and who said it?

“The cleanliness of theory is no match for the mess of reality.” Unknown

“Whatever you can conceive & believe...you can achieve.” Unknown

If you could have dinner with any one person, living or dead, who would that person be and why?

Jim Lovell - Commander of Apollo 13...against all odds, brought his ship and crew back to Earth safely. Simply amazing.

What words of wisdom would you pass on to your childhood self?

Be patient and think things through. Everything you say and do counts.

List one thing you wish you could change about yourself.

I wish I could draw or was more artistic...“Insert sad face stick figure.”

If you could speak to everyone in the world at the same time, what would you say?

We are all on the same team. The only way to WIN is to work together!

Who is one of your heroes and why?

My Father – He gave more and expected less than anyone I have ever known. Love you Dad!

What is your most treasured memory?

The birth of our two children (Parker and Lauren). Children truly are a miracle.

If you could have the answer to any one question, what would that question be?

Who really killed JFK? What happened and why?

If you were to die tomorrow, what would be your biggest regret?

Not seeing my children grow up. They will be our Greatest Accomplishment!

If you could live in a book, TV show or movie, what would it be and why?

Seinfeld. Who wouldn't want to laugh...all day...every day!